

## **OSNI PONCA CONSTRUCTION & DEVELOPMENT**

### **ACQUISITION KEY POINTS:**

- Through a business acquisition on October 14, 2016, Osni Ponca LLC formed new subsidiary Osni Ponca Construction & Development
- The acquired entity, formerly Pankonin Roofing, Inc., is a well-established Grand Island company that brings over 20 years of experience in the residential roofing and construction industry.
  - Achieves Osni Ponca LLC Strategic Goal of Business Portfolio Diversification
  - Adds Construction Capability which Osni Ponca plan to expand upon
  - Roofing and construction industry continues to grow post-recession
- Description of Services
  - Roofing replacement and repair
  - New roofing construction
  - Repair and new installation of gutters, siding, windows, soffit, and fascia
  - Other exterior-related home improvement
  - Roof inspection and Monitoring service
  - Residential ductwork cleaning
- Previous owner-turned-General Manager is a member of the Norther Arapahoe Tribe
  - Achieves goal of working with Native American businesses within the community
  - General Manager's mission is aligned with Osni Ponca's with respect to economic development for the Tribe and its members
- Purchase includes an increase to Onsi Ponca's business real estate holdings and expands the Ponca Tribe's land holdings to their furthest point west
  - Total property is 23,000 square feet
  - 9000 sq. ft. multi-use building facility comprised of office, garage and warehouse space
- Business will operate from Grand Island, NE which lies within Hall County – one the Ponca Tribe's Service Delivery Counties.
- Increases Osni Ponca LLC's total workforce by 60% (Adds 8 employees)

### **FUTURE/PLANS**

- Osni Ponca Construction & Development plans to its residential services to metropolitan markets (Lincoln/Omaha) and will look to provide construction services to the Ponca Tribe and other tribal entities.
- Workforce Development: Osni Ponca Construction & Development plans to bolster its current workforce and capability through addition of Native American workers.
- Acquired land is more than adequate for business operations for years to come while also providing real estate development opportunities

- Provides Tribe with the future capability to seek out opportunities within government contracting on local, state and federal levels.